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POST EVENT REPORT

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CONFERENCE REPORT

At the outset of union government's decision on strategic disinvestment of public sector undertakings (PSUs) to reduce the fiscal burden and bridge the revenue shortfall, PSUs have to really work hard to improve global and business competitive dynamics to attract private players, both domestic and international in the disinvestment process.

While bold reforms are the need of the hour to realize the dream of strategic disinvestment in PSUs, the second edition of National PSU Virtual Summit was organised with an aim of brining 'Who's of Who' from India's PSU sector to discuss and highlight the preparedness and readiness of PSEs to enhance international competitiveness of industrial production and also foreign investments and technology into the economy.

At the day-long summit, policymakers from Government of India and state governments shared their views on the policy of strategic disinvestment in order to raise funds for technological upgradation, modernization and expansion of PSEs.

The one-day virtual summit had also have deliberations on innovative ideas for the transformation of public sector in the areas of digital transformation of PSUs, strengthening IT infrastructure and re-imagining PSUs role in making India self-reliant.



OVERVIEW PSUS: CATALYST TO INDIA'S ECONOMIC GROWTH

India's public sector enterprises (PSEs) play vital role in the nation-building through their contributions to various progress aspects of economic growth, infrastructure development, healthy market competition, balanced regional development, and price stabilization.

Over the years, Central PSEs have been recognized as having a unique place among the state-owned enterprises of the world. A number of operating Central PSEs are amongst leading companies in the country with a pan India presence. In 1951, there were just five enterprises in the public sector in India, but in March 2019 this number had increased to 348. These enterprises represented a total investment of about Rs 16.41 lakh crore as on March 31, 2019.

PSEs are under constant transformation by applying best practices. PSUs are rising to the occasion while competing against themselves to bring out the best what they have not done before. PSUs are rebooting themselves towards self-reliance powered by innovation and digital-transformation.





THEME TOWARDS GLOBAL COMPETITIVENESS

The World Economic Forum (WEF) defines global competitiveness as "the ability of a country to achieve sustained high rates of growth in gross domestic product (GDP) per capita."

Competitiveness means the quality of being as good as or better than others of a comparable nature or a measurable metrics. For an enterprise, competitiveness or 'competitor' is described as a process in which higher levels of competitiveness are achieved in its processes or functions. There are several definitions of competitiveness that must be considered before one can build a particular understanding of international competitiveness.

Competitiveness of an enterprise is synonymous with a firm's long-run profit performance and its ability to compensate its employees and provide superior returns to its owners.

National Competitiveness is a "country's ability to create, produce, distributes and/or service products in international trade while earning rising returns on its resources.

The second edition of National PSU Summit 2021 chose its theme as Building Global Competitiveness. Why? Following are some factors. According to the Comptroller and Auditor General of India (CAG), the statutory auditor of Government-owned corporations, there were 184 Central PSEs with accumulated losses of Rs 1,42,309 crore towards the end of March 2018. Of these, 66 were undergoing winding up, liquidation or strategic disinvestment. Further, 77 CPSEs had negative net worth amounting to Rs 83,122.38 crore. The Public Enterprises Survey, 2018-19, shows that 70 Central PSEs recorded total losses amounting to Rs 31,635 crore in FY19.

Three companies, BSNL (Rs 14,904 crore), MTNL (Rs 3,390 crore) and Air India (Rs 8,474 crore) accounted for 84 per cent of the losses. There are many PSEs that have negligible operations and have not filed their annual statements. Lack of leadership, with constant rotation in top management, allegation of corruption and poor governance has further impeded strategic decision-making in most PSEs. The Government of India and NITI Aayog are of the view that private ownership could help revive the fortunes of PSEs that continue to have sound business prospects.

To become a most-respected enterprise, one has to acquire or adopt best practices to self-sustain, consolidate and set higher goals in all import functions and processes in the organization as part of its Corporate Governance, which is the structure of rules, practices, and processes used to direct and manage a company.

ETGovernment.com has made an attempt to bring best practices followed by Central and State PSEs, promoting their achievements under global competitiveness index.





PROGRAMME AGENDA

09:00 AM – 09:10 AM	Welcome Address: T Radhakrishna, Editor (South), ETGovernment
09:10 AM - 09:30 AM -	Chief Guest Address: Dr Pramod Sawant , Chief Minister, Government of Goa
09:30 AM - 10:00 AM -	Keynote Interview: India Mandates Enhanced-Tech-usage for Defence Forces Ajay Kumar , Secretary, Department of Defence, Ministry of Defence, Government of India
10:00 AM – 10:20 AM	Industry Presentation: Increase your agility with Multi-cloud Flexibility By Dell Technologies
10:20 AM – 10:50 AM	Industry Presentation: Aligning your IT to business Praveen Das, Senior Technical Evangelist, ManageEngine
10:50 AM – 12:30 PM	Panel Discussion : Mission Atma Nirbhar Bharat: Enhancing India's Indigenous Capabilities
	 Sanjay Jaju, Additional Secretary, Department of Defence Production, Ministry of Defence, Government of India Sanjay Chawla, Director-General, Directorate General of Aeronautical Quality Assurance MV Rajasekhar, CMD, BEML Ltd Rear Admiral Sanjay Chaubey (Retd.), CMD, Electronics Corporation of India Ltd (ECIL) Commodore Siddharth Mishra (Retd), CMD, Bharat Dynamics Ltd (BDL) Chetan Prakash Jain, CMD, Central Electronics Ltd (CEL) G Narayanan, CMD, NewSpace India Ltd (NSIL) Major General Rajan Kochhar (Retd), Indian Army Kamal Arora, Senior Director and GM – Government, Dell Technologies Moderator: T Radhakrishna, Editor (South), ETGovernment
12:30 PM – 01:00 PM	Industry Presentation: Analytics in Action for PSU Sector Radhakrishna B, Director Pre-Sales Fraud & Security Intelligence, SAS India & Nabuath U Khan, Practice Head Manufacturing & IOT Analytics, SAS Institute (Ind) Pvt. Ltd.
01:00 PM – 01:15 PM	Industry Presentation : Digital Transformation powered by "Everything" as a Service by <mark>K Vikram</mark> , Senior Director, Industry Verticals, Hewlett Packard Enterprise, India
01:15 PM – 01:35 PM	Fireside Chat : Accelerating – The High-Performance Computing Ecosystem Tamal Acharyee , Business Head - Government Business, AMD India Pvt Ltd
	Moderator: T Radhakrishna , Editor (South), ETGovernment

PROGRAMME AGENDA

01:35 PM – 02:55 PM	Panel Discussion : Tech-Roadmap for Power Sector: Building efficiency for 24x7 power supply
	Radhika Jha, Secretary, Department of Energy and Renewable Energy, Government of Uttarakhand R Lakshmanan, ED, REC Ltd and CEO, RECPDC Ltd S Ramana Reddy, VC and MD, New and Renewable Energy Development Corporation of AP Ltd Devulapalli Prabhakar Rao, CMD, Transmission Corporation of Telangana Ltd Rajnath Ram, Adviser, Power & Energy, NITI Aayog, Government of India Yogesh Kumar, Nodal Officer, Smart Meter, Uttar Pradesh Power Corporation Ltd Sal Gill, Head of Digital Strategy & Market Innovation, Energy & Utilities, SAS
	Moderator: Arpit Gupta, Assistant Editor, ETGovernment
02:55 PM – 03:20 PM	Industry Presentation : The New Standard For Modern Business PCS & Datacentres by Tamal Acharyee , Business Head - Government Business, AMD India Pvt Ltd
03:20 PM – 03:40 PM	Industry Presentation : Session on Cybersecurity Evolved in the Era of Digital Transformation Nishant Tripathi , CyberSecurity Consultant – North, Sophos Technologies Pvt Ltd
03:40 PM – 04:00 PM	Industry Presentation : The Journey of Hybrid-Cloud Sanjay Shintre , Pre-Sales Head Government and PSU India, Nutanix, Inc
04:00 PM – 05:00 PM	Panel Discussion : Digital transformation of CPSEs for New India 2022
	Vartika Shukla, Director – Technical, Engineers India Ltd Nirlep Singh Rai, Director (Technical), National Fertilizers Ltd Alok Khanna, ED-Information Systems, Indian Oil Corporation Ltd Jayant Gupta, CGM-IS (Technical), Infrastructure and Development, HPCL Ganesh Iyer, Head of Government Business, Nutanix, Inc Rajesh Ganesan, Vice President - Products, ManageEnginee
	Moderator: Mohd Ujaley , Senior Assistant Editor, ETGovernment





PROGRAMME AGENDA

05:00 PM – 06:15 PM	Panel Discussion : Creating Digital Public Enterprises through Technological Innovation
	Prashant Mittal , MD, National Informatics Centre Services Inc. Shubha N Bhambhani , CVO, GAIL India Ltd and Engineers India Ltd
	Sridhar K, General Manager (Digital), Kochi Refinery, BPCL Yask Sharma, CISO, Indian Oil Corporation Ltd Anil Rawal, MD & CEO, IntelliSmart
	Nidhi Pandey, CTO, Industry verticals, Hewlett Packard Enterprise, India
	Moderator: Arpit Gupta, Assistant Editor, ETGovernment
06:15 PM – 07:30 PM	Panel Discussion : CMDs' Roundtable: Building Global & Business Competitiveness
	Rakesh Mohan Agarwal , CMD, ITI Ltd Mukesh Kumar Surana , CMD, Hindustan Petroleum Corporation Ltd
	Abhay Kumar Singh, CMD, NHPC Ltd Ravinder Singh Dhillon, CMD, Power Finance Corporation Ltd Sarvesh Singh, CMD, Bharat Broadband Network Ltd SK Lohia, MD and CEO, Indian Railway Station Development Corporation Ltd
	Moderator: T Radhakrishna, Editor (South), ETGovernment
07:30 PM – 07:35 PM	Vote of thanks by Mohd Ujaley , Senior Assistant Editor, ETGovernment





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On the lines of Hon'ble PM's Atma Nirbhar Bharat, we have undertaken 'Swayampurna Goa' to empower citizens of Goa digitally. Under the 'Swayampurna Goa' initiative, as many as 121 government services belonging to 21 departments are now available online. Using digital platforms such as MyGovGoa, e-office application, e-cabinet and e-pragati, our government's functions are being strengthened further," says Dr Pramod Sawant, Chief Minister, Government of Goa

KEYNOTE INTERVIEW

India Mandates Enhanced-Techusage for Defence Forces



Ajay Kumar Secretary, Ministry of Defence, Government of India

Our top priorities for 2021 are to promote Atma Nirbhar Bharat and take up modernization of armed forces in terms of adopting newer technologies. Under the Atma Nirbhar Bharat, we earmarked an amount of Rs 1,000 crore for procurement of technologies from startups beginning April 2021



INDUSTRY PRESENTATION

Increase your agility with Multi-cloud Flexibility - by Dell Technologies

DCLTechnologies

Even before this new decade began Dell Technologies has signalled clearly to our customers that a digital revolution would be critical to their success. We had dubbed 2020 as the data decade. Certainly, the events of 2020 have already made this a reality for organizations globally. In a time of vastly accelerated digital transformation, IT as usual cannot be the way forward. You will need to provide timely and flexible IT that meets your multi-cloud challenges head-on

INDUSTRY PRESENTATION

Aligning your IT to business



Praveen Das

Senior Technical Evangelist, ManageEngine

While serving more than 1,800 satisfied-customers spread across the globe for implementing modern network infrastructure, managing critical applications and data in hybrid environments, we are perfecting technologies such as AL/ML, and Cloud-Computing to solve more of the IT challenges of the customers that include giant corporations as well as governments



Mission Atma Nirbhar Bharat: Enhancing India's Indigenous Capabilities

Following Prime Minister Narendra Modi's clarion call to go 'vocal for local' through Atma Nirbhar Bharat Abhiyan, the panel discussion emphasized developing the county's indigenous defence capabilities to make India a major defence manufacturing hub. India's defence additional secretary Sanjay Jaju led the panel discussion 'Mission Atma Nirbhar Bharat: Enhancing India's Indigenous Capabilities in Defence, Space and Atomic Energy', along with notable guest speakers from India's noted PSUs

Under MoD's major push to 'Atma Nirbhar Bharat', a list of 101 embargoed items has been prepared, comprising not just simple parts but also some high technology weapon systems like artillery guns, assault rifles, corvettes, sonar systems, transport aircrafts, light combat helicopters (LCHs), radars and many other items to fulfill the needs of our defence services



Sanjay Jaju

Additional Secretary, Department of Defence Production, Ministry of Defence, Government of India Sync with 'Make in India', defence industrial corridors are now opening up of defence sector to private firms to cater a large number of aircraft for the Indian armed forces," says



Sanjay Chawla

Director-General, Directorate General of Aeronautical Quality Assurance, Ministry of Defence, Government of India

Under 'Atma Nirbhar Bharat', BEML is seeking manufacturing and technology partnerships with reputed OEMs looking to establish their supply chains/ manufacturing within the country



MV Rajasekhar

Chairman and Managing Director, BEML Ltd Emphasising 'Make in India' in the Defence sector, ECIL is now taking care of 55 defence equipment items, out of 101 banned for import by the defence ministry, to give further impetus to self-reliant defence manufacturing

Rear Admiral Sanjay Chaubey (Retd.)

Chairman and Managing Director, Electronics Corporation of India Ltd

Taking forward 'Atma Nirbhar Bharat' initiative, BDL has taken up several measures such as creation of seeker facility centre and warheads production facility at BDL, launch of indigenously designed and developed equipment



Commodore Siddharth Mishra (Retd)

Chairman and Managing Director, Bharat Dynamics Ltd.



Mission Atma Nirbhar Bharat: Enhancing India's Indigenous Capabilities

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With an objective to commercially exploit indigenous technologies developed by national laboratories and R&D institutions, Central Electronics Ltd is a pioneer in the field of solar photovoltaic products for railways and defence sectors



Chetan Prakash Jain

Chairman and Managing Director, Central Electronics Ltd NewSpace India Lt is looking at investing approximately Rs 10,000 crore over the next five years and a manpower requirement of 300 people as it plans to scale up operations. We expect an investment of approximately Rs 2,000 crore per year starting next year or year after. That is the kind of investment we are seeking to do, and our resources



G Narayanan

Chairman and Managing Director, NewSpace India Ltd

What I understand from Atma Nirbharta is that it's not I will do everything but we will do it. It is an inclusive concept. Once we understand that it will be easier to move ahead and to achieve self-reliance. Challenges, which I see PSUs are going to face today is the management of infrastructure and workforce, upgradation of processes and adoption of high-end technologies. What is important is to develop our own technologies for which we need to join hands with private sector



Major General Rajan Kochhar (Retd)

Indian Army

We should achieve Atma Nirbharta together (private-and-public sector). It's a collective approach how we do join hands to achieve self-reliance. This is most significant for the country and to drive on this path and create an ecosystem around the initiative



Kamal Arora

Senior Director and GM – Government, Dell Technologies





INDUSTRY PRESENTATION

Analytics in Action for PSU Sector

SAS continuous monitoring framework encompassing multiple departments and financial and non-financial operations and the people behind each key functionality, provides analytics on the basis of data gathered by multiple sources



Radhakrishna B

Director Pre-Sales Fraud & Security Intelligence, SAS Monitoring business transactions and proactively identify potential control gaps and fraudulent behavior, timely detection can help organizations to take action before money goes out of the door



Nabuath U Khan

Practice Head, Manufacturing & IOT Analytics, SAS

INDUSTRY PRESENTATION

Digital Transformation Powered by "Everything" as a Service

Enterprises of the future have to integrate more and more Artificial Intelligence /Machine Learning and enable convergence of cloud, collocations and data centers to create a hybrid environment.

K Vikram

Senior Director, Industry Verticals, Hewlett Packard Enterprise, India

FIRESIDE CHAT

Accelerating – The High-Performance Computing Ecosystem

AMD has redefined new standards for modern business PCs and data centers. In the last 50 years, AMD has emerged as one of the major players in producing processing devices and has introduced the new 64 core CPU

T Business

Tamal Acharyee

Business Head - Government Business, AMD India





Tech-Roadmap for Power Sector: Building efficiency for 24x7 power supply

Technology integration plays a key role in India's mission of self-sufficient in providing 24/7 power supply. The panel discussion on 'Tech Roadmap for Power Sector: Building efficiency for 24x7 Power Supply discussed how to enhance power generation capacity through backward integration, improve power transmission and distribution network efficiency through analytic and digital technology, and optimize energy mix, in making India' power sector future ready.



Technology plays a big role in adding renewable energy into the power mix and Andhra Pradesh has undertaken a lot of

technological initiatives to promote



S Ramana Reddv

VC and MD, New and Renewable Energy Development Corporation of Andhra Pradesh

There are five energy-related ministries at the centre and we need to integrate them, including Ministries, Atomic energy department, Coal, Power, Petroleum and Natural Gas, New and Renewable Energy. Our mandate is to align the vision of all these ministries for the benefit of nation



Rajnath Ram

Adviser, Power & Energy, NITI Aavoq.

Managing the grid flexibility in energy transition would be a critical aspect other than the financial viability and sustainability of the distribution sector



R Lakshmanan

Executive Director REC Ltd and Chief Executive Officer, RECPDCL

We have taken major initiatives in promoting green energy through Telangana Solar Policy 2015 which is appreciated throughout the country



Devulapalli Prabhakar Rao

Chairman and Managing Director, Transmission Corporation of Telanaana Ltd

In Uttar Pradesh, we have undertaken an initiative to install 40 lakh smart meters in partnership with EESL on the operational expenditure

Yogesh Kumar

Nodal Officer, Smart Meter, Uttar Pradesh Power Corporation Ltd



We see data as the new currency of the green energy revolution. We believe in unleashing the power of artificial intelligence, machine learning, computer vision and all in the realm of analytics to more efficiently secure this green future

> Sal Gill Head of Digital Strategy & Market Innovation, Energy & Utilities, SAS



INDUSTRY PRESENTATION

New Standard For Modern Business PCS & Datacenters



AMD has redefined the new standards for modern business PCs and datacenters. In the last 50 years, AMD has emerged as one of the major players in producing processing devices and has introduced the new 64 core CPU

Tamal Acharyee

Business Head - Government Business, AMD India Pvt Ltt

INDUSTRY PRESENTATION

Cybersecurity Evolved in the Era of Digital Transformation



Every enterprise faces a choice between innovation and extinction. Digital transformation has provided an even playing field even to smaller organizations You just need to be innovative

Nishant Tripathi

CyberSecurity Consultant - North, Sophos Technologies Pvt Ltd

INDUSTRY PRESENTATION

The Journey of Hybrid-Cloud

Every enterprise faces a choice between innovation and extinction. Digital transformation has provided an even playing field even to smaller organizations. To succeed in the digital transformation, your company should not think of technology as a support function. It should be treated as a strategic competency



Sanjay Shintre

Pre-Sales Head Government and PSU India, Nutanix, Inc





Digital transformation of CPSEs for New India 2022

Digital transformation is inevitable in today's business scenario whether it is a public or private sector. COVID-19 pandemic has accelerated the space of adoption technology. The time is now, for India's PSEs especially Maharatnas, Navratnas, and Miniratnas - to make a switch and to become digitally-enabled enterprises. The panel discussion explored the digital transformation journey of PSUs in their modernization process and demonstrated how India's PSEs are using technology for the continuity of business during the Covid-19 pandemic.

Digital transformation is not only helping India's PSUs for operational excellence but also mitigating the risk of spreading Covid-19 infection through multiple options of work from home and remote access solutions

Vartika Shukla

Director, Technical, Engineers India Ltd

Implementation of direct benefit transfer (DBT) to LPG customers in 2015 was the real game-changer for the entire oil and gas industry. The initiative serves about 15-20 crore customers by digitally transferring the subsidy within the stipulated time



Alok Khanna

ED-Information Systems, Indian Oil Corporation Ltd

The Government organizations are creating a mammoth level of data. We, a company, are helping them in order to manage the data, derive intelligent output out of it and translate into business output



Ganesh Iyer

Head of Government Business, Nutanix, Inc

While most of the PSUs have started digital transformation in an early stage, the current pandemic has actually enhanced the pace of digital transformation in the day-to-day function and enterprise value of PSUs



Nirlep Singh Rai

Director (Technical), National Fertilizers Ltd

The pandemic has created a lot of opportunities for HPCL in terms of technology adoption in the value chain in order to enhance energy efficiency in our refineries, marketing strategies and consumer engagement processes



Jayant Gupta

CGM-IS (Technical), Infrastructure and Development, HPCL

Against the backdrop of Covid-19, we ensure authenticity, integrity, and non-repudiation of digitally signed documents for governments and business houses, a modern alternative to the traditional method of signing documents



Rajesh Ganesan

Vice President-Products, ManageEngine





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PANEL DISCUSSION - 4

Creating Digital Public Enterprises through Technological Innovation

Technology has become a critical facilitator in driving optimization and efficiency across all sectors today, including the public sector enterprises. Tech-adoption is seen as an investment at PSUs in keeping the competitive in an ever-evolving global economy. The panel discussion brought technology leaders from Government and PSUs to highlight their continuous attempts of adopting niche technologies to drive innovation and transformation within their organizations to lead the way of India's dream to create up to USD 1 trillion digital economy by 2025.

Digital transformation has propelled fundamental changes in the way governance is implemented. With the new technology tools available it is not far when customised IT solutions will have a big market in government departments.



Prashant Mittal

MD, National Informatics Centre Services Inc

The use of digital technology in power sector will not just help in plugging gaps in the sector but will also likely to check wastage. The digital transformation in the power sector is the way forward to achieve energy transformation.



Anil Rawal

MD & CEO, IntelliSmart

Digital transformation is more about evolving to new challenges than just technology transformation which is vital for survival of any business and organization in the current scenario.

Yask Sharma

CISO, IOCL



Technology is serving every aspect of our lives. Technology is a cultural transformation that involves integration of digital technology and digital mindsets into all areas of business like growth strategies, consumer behaviour and much more.

Shubha N Bhambhani

CVO, GAIL India and Engineers India Ltd

Digital transformation is emerging as a big driver for changing the world. In the oil industry, there is a lot of data generated around us and 90% of the data is not used for any purpose. If that data is used for analysis and making meaning out of them, we will see a big change be it in our industry or any other.

> Sridhar K General Manager (Digital), Kochi Refinery, BPCL

Digital transformation has become a life line. If we start looking at it purely from a technology perspective, we will see a lot of incumbent players have got disrupted with technology businesses. Major trends that we see on digital transformation are not new data driven digital transformation.

Nidhi Pandey CTO, Industry verticals, Hewlett Packard Enterprise, India





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PANEL DISCUSSION - 5

CMDs' Roundtable: Building Global & Business Competitiveness

Organisational strategies in the public sector are constantly changing and growing. In order for PSUs to remain successful, they have to develop internal competencies in technologies such as Artificial Intelligence, Internet of Things, blockchain, and big data analytics amongst others. Appropriate adoption of these technologies is the key to future competitiveness. The panel discussion, comprised of Decision makers from Oil & Gas, Power, Telecom and Railways, highlighted on innovations and technology adoption within their organizations.

Globalization in the recent past has given us a good advantage in terms of competitiveness in the market and industry 4.0 has created new opportunities for our PSUs



Rakesh Mohan Agarwal CMD, ITI Ltd Competitiveness of a country depends on the availability of capital, efficiency in planning, and capacity to adopt technologies and agility. India is coming to an edge of digital-globalization and sectors like IT, automobile, petrochemicals continue to be competing well in international markets

Mukesh Kumar Surana

CMD, Hindustan Petroleum Corporation Ltd

The government has a vision to add around 40% of the installed capacity through non-fossil fuel by 2030. There is a huge competition in power sector, and solar has really brought a tremendous change in the energy mix



Abhay Kumar Singh

CMD, NHPC Ltd

Fiscal discipline, ethics, corporate governance, investment in technology and digitization are drivers of building competitiveness. Companies should adopt digital business models and digital

skills to improve efficiency,

standardization, and productivity

Sarvesh Singh

CMD, Bharat Broadband Network Ltd Power is one of the most critical components of infrastructure for the economic growth and welfare of nation. India has jumped in World Bank ease of doing business ranking from 137 in 2014 position to 22 in 2019 in electricity. Our energy deficit has reduced from 4.2% in 2014 to 0.7% in 2019



Ravinder Singh Dhillon

CMD, Power Finance Corporation Ltd

Railway Station development is quite a new concept in India. It's a very complicated task involving railways, urban development, urban transport, multimodal integration, and green building concepts. It is like a mini smart city itself

SK Lohia MD and CEO, Indian Railway Station Development Corporation Ltd





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THANK YOU PARTNERS

