

WORKSHOP ON **PRIVATE EQUITY DEALS & FUNDING**

Understand the best practices
and technicalities involved in
successful deal negotiations.

AUGUST 19, 2022 | ONLINE



PROGRAM OUTLINE

Successful PE deals are backed with well thought-out strategies and are properly managed and executed. The success of any PE deal mainly depends on sound negotiation, robust structuring and precise documentation skills of the parties involved.

The PE workshop will equip the participants with skills that can be put into practice. It will help them to understand the technicalities involved in successful deal negotiations and learn the necessary know-how of proper deal structuring and draft unambiguous deal documentation to avoid possible pitfalls.

PROGRAM HIGHLIGHTS

The workshop will address all aspects of PE transactions, from fundraising and financing to downstream investments and exits. It will also cover SPAC transactions which has become increasingly popular to PEs as an alternative to traditional IPOs and exits.

AGENDA

09:30 AM - 10:45 AM

Structuring Private Equity Deals

This session focuses on the key issues typically arising with structuring private equity transactions, including common investment structures, governance rights, shareholder protection and exit provisions, among others.

- › Investment Structuring
- › Governance
- › Exits/Transfers
- › Other Deal Issues and Considerations

Private Equity Fund Formation

This session summarizes certain key business, legal and tax issues to be considered when forming a private equity fund. Highlights of the information to be presented include:

- › General overview of certain market data and market trends
- › Types of funds and strawman structures
- › Overview of the fund formation process
- › Marketing considerations
- › Management fees and other economic terms
- › Negotiation focal points
- › Tax issues investors and GPs care about

Special Purpose Acquisition Companies (SPACs)

This session provides an overview of special purpose acquisition companies (SPACs) and the relevant regulatory and market trends, including SPAC IPOs, de-SPAC transactions, litigation and enforcement issues, and recent developments in Asia.

- › SPAC IPOs
- › De-SPAC
- › Regulatory Considerations
- › Litigation Risks
- › SPACs in Asia

Private Equity Funds Financing

The session provides an introduction to fund financing, including fund financing structures, types of facilities, interaction with fund documents, key terms, key players and trends in the market.

- › Fund Financing Structures
- › Types of Facilities
- › Interaction with Fund Documents
- › Key Terms & Players

Networking Session

- › Floor gets open for all the participants to interact & engage themselves with each other.

WHAT YOU WILL LEARN

Learn key principles of effective PE deal structuring, execution and deal negotiation through case studies

Understand the role & responsibility of key players in the fund formation process

Understand the role & responsibility of key players in deal making

Learn about SPAC process and market trends

Learn about PE deal documentation process and fund formation documentation

Learn about key terms, key players and market trends in fund financing

Learn effective fund formation techniques

WHO SHOULD ATTEND

PE and VC Professionals, Other
Institutional Investors and Asset
Managers

CFOs and Senior Finance Executives

In-House Counsel

Financial Advisors

Private Practice Lawyers

Business Consultants & Analysts

CEOs and Senior Management

Directors of Strategic Planning

Investment Bankers

REGISTRATION

Contact us if you have any queries. We're available from Monday to Saturday from 10:00 AM to 6:00 PM.




NOMINATE YOUR LEADERSHIP TEAM


Access to Masterclass
@INR 15,000
Plus GST/Participant




Access to Masterclass + Recordings
@INR 18,000
Plus GST/Participant

GROUP DISCOUNT AVAILABLE!

FOR MORE INFORMATION & REGISTRATION, CONTACT

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