# **Olay #STEMTheGap**

AWARD NAME: ET BRAND EQUITY SHARK AWARDS 2024

BRAND – Olay India

**CATEGORY** – Use of Storytelling

**CAMPAIGN** – Olay #STEMTheGap

#### **CAMPAIGN BRIEF:**

Olay, a science-focused brand, launched the STEM the Gap campaign to address the low participation of women in India's STEM workforce (14% despite having the world's highest female STEM graduation rate at 43%). Their research found lack of female role models as a key reason and, hence, leveraged digital and AI to connect women in STEM with mentors, aiming for a scalable solution to this challenge.

# BRAND CHALLENGE

Olay is a skincare brand that has decades of science in its very DNA. With 'scientifically advanced' equity as the #1 growth driver for Olay, we made it our mission to ensure women have a place in science

01

It has been projected that in less than 10 years, more than 80% of the world's jobs would touch STEM (Science, Technology, Engineering, Mathematics). But are women truly future-ready?

02

In India, Olay's second biggest market in AMA (Asia Pacific, Middle East and Africa), we saw that only 14% of women are in the STEM workforce despite having the highest percentage of female STEM graduates in the world at 43%. This birthed the first leg of Olay STEM the Gap in 2022.

03

As we dug deeper into this unique insight, we talked to hundreds of female STEM dropouts to find out why this happens. We knew we were committed to the STEM cause, but was Olay really making an impact?

04

There Are So Many Challenges For Women To Pursue Her Career In STEM.

And Beyond That She Has No Role Models Or Mentors To Learn / Be Inspired From...



In March 2023, Olay India commissioned a survey to understand the reason behind why the number of women leaders in STEM careers is askew....

We found out that **81% of these STEM dropouts** quit STEM because of **lack of female mentors and role models to look up to...** 

# THE INSIGHT

Hence, we came up with a new leg to our campaign initiative.....

**Olay #STEMTheGap "Virtual Mentor AI-SHU"** 



The team created a mentorship ecosystem and maximized it with partners, customers, and media to provide the best experience for India's young women in STEM.

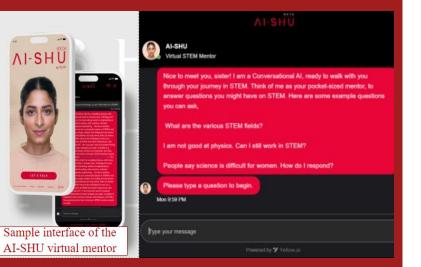
## Digital Film Link

- The brand unveiled a hard-hitting digital film in collaboration with acclaimed filmmaker Anand Gandhi
- The film delved into India's rich history of remarkable women in STEM, paying homage to the legacies of Dr. Anandibai Joshi, Kamala Sohonie, Dr. Janaki Ammal, Kalpana Chawla, among others



#### **AI-SHU**

 The brand also launched a web-based virtual chat mentor AI-SHU that offers guidance and information to aspiring young girls seeking to enter the world of STEM. This virtual chat mentor has been created with the help of successful women in different STEM fields in India to provide the user with knowledge, resources, and encouragement on their journeys.



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#### vLookUp

Olay partnered with vLookUp to create
a platform connecting female students
in higher education with STEM mentors
online. Over the past year, more than
300 sign-ups have been recorded for
this platform

OLAY



Olay Partners with vLookUp to Launch the "Olay STEM Mentorship Program" and Empower the Next-gen Women Leaders in STEM

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ANI | Updated: Oct 25, 2023 17:33 IST

NewsVoir

Mumbai (Maharashtra) [India], October 25: India holds the distinction of having the world's highest number of female STEM graduates at 43%. Despite this achievement, a significant post-education drop-out rate leaves just 14% of these graduates entering the STEM workforce. Deep-seated stereotypes that associate STEM with men often steer women towards traditional roles. In a survey commissioned by Olay India in March 2023, it was revealed that a major factor dissuading young girls from pursuing STEM careers is the scarcity of female role models. Moreover, 81% of the respondents from the survey cited the absence of such role models as a key reason for discontinuing their STEM aspirations.

## **Partnered with Amazon**

- Olay partnered with Amazon to offer exclusive STEM packs to customers, with a portion of the proceeds dedicated to supporting girls in STEM through a scholarship program with LEAD Schools.
- Additionally, three senior leaders from Amazon have signed up as mentors on Olay's vLookUp platform, contributing to the mentorship efforts in the STEM community

## amazon.com





Olay STEMPack with Regenerist Micro Sculpting Cream and Retinol Night Serum | Round The Clock Skincare | Plump, Hydrated Skin | Normal, Oily, Dry, Combination Skin | Pack of 2 | Free Pouch Brand: Olay

4.4 \*\*\*

-30% <sup>₹</sup>2,585 / count) M.R.P. ₹3,698 Inclusive of all taxes EMI starts at ₹125 per month. EMI options ~

The team created a mentorship ecosystem and maximized it with partners, customers, and media to provide the best experience for India's young women in STEM.

#### **Press Release**

To maximize the messaging, we disseminated the press release highlighting key details of the initiative, the film and the partnerships across media platforms and different markets

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#### Interviews

Explored an interview with WION's MELT and P&G's Privali Kamath delving in the making of the film, shedding light on the societal biases that deter young girls from pursuing STEM careers

## ORYROARD

#### Olay's new campaign spotlights the need for female STEM role models in India

n March 2023. P&G's Olay India commissioned a survey and the finding ested to the fact that due to a lack of female role models, young girls a und to not pursue a career in STEM. Eighty-one percent of the nts dropped out due to the lack of female role models



ओले ने जेंडर गैप दूर करने को

महिला-परुष प्रवंधन विधालन के साथ

भारकर समातार खेत

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43 प्रतिशत अनुपात के साथ

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Olay's new campaign spotlights the

need for female STEM role models

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delves into India's rich history of remarkable women in STEM and pays homa

oung girls from pursuing STEM careers, emphasising the crucial role of fer

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melt www.readytomelt.com Melt | Episode 245 | P&G's Priyali Kamath On Olay's #STEMTheGap

Campaign, Al, Chatbots & More! Melt TV | Episode 245 | P&G's Priyali Kamath On Olay's #STEMTheGap Campaign, AI,

Chatbots & More!

melt, November 24, 2023

"We look for brand growth and equity growth from Initiatives like #STEMTheGap. Social change is also a good metric to look at."

This week, we're putting P&G's skincare brand, Olay, in the spotlight. Last month, the brand rolled out a new instalment of its STEM The Gap initiative. The campaign includes a digital film, a virtual mentor chatbot, mentorship and scholarship programs. To know more, we are in conversation with Privali Kamath, Senior Vice President, Skin and Personal Care for Procter and Gamble Asia Pacific, Middle East and Africa. Why did Olay choose to highlight the STEM cause? How does it continue to build this association, and what have the benefits been? Let's find out as we get ready to melt with Priyali Kamath, who joins in via web-link

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## **Authored Articles**

Created opinion pieces by one of Olay's partners – vLookUp where its founder, Kanchana Gupta spoke about the underlying message of the gender gap and lack of female STEM Role Models that has been covered across top CSR platforms like the CSR Journal and CSR Universe



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Exploring the Gender Gap: How the Lack of en in STEM Field Female STEM Role Models Impacts Dropout Rates





#### **Content Aggregators**

Explored collaborations with key content aggregators like ad platform - Mad Over Marketing, consumer platform - TOI Spotlight, youth-driven - Yuvaa and women-centric platform - SheThePeople to amplify the campaign message across different touchpoints



young girls to join the STEM

workforce. With a stirring film

madovermarketing\_mom @olayindia

set out to #STEMTheGap and inspire

celebrating remarkable women in the field, and empowering initiatives, this

was a truly meaningful campaign.

In the coming decade, a majority of all jobs will have a component of STEM in them. But in India, only 14% of women are part of the STEM workforce.





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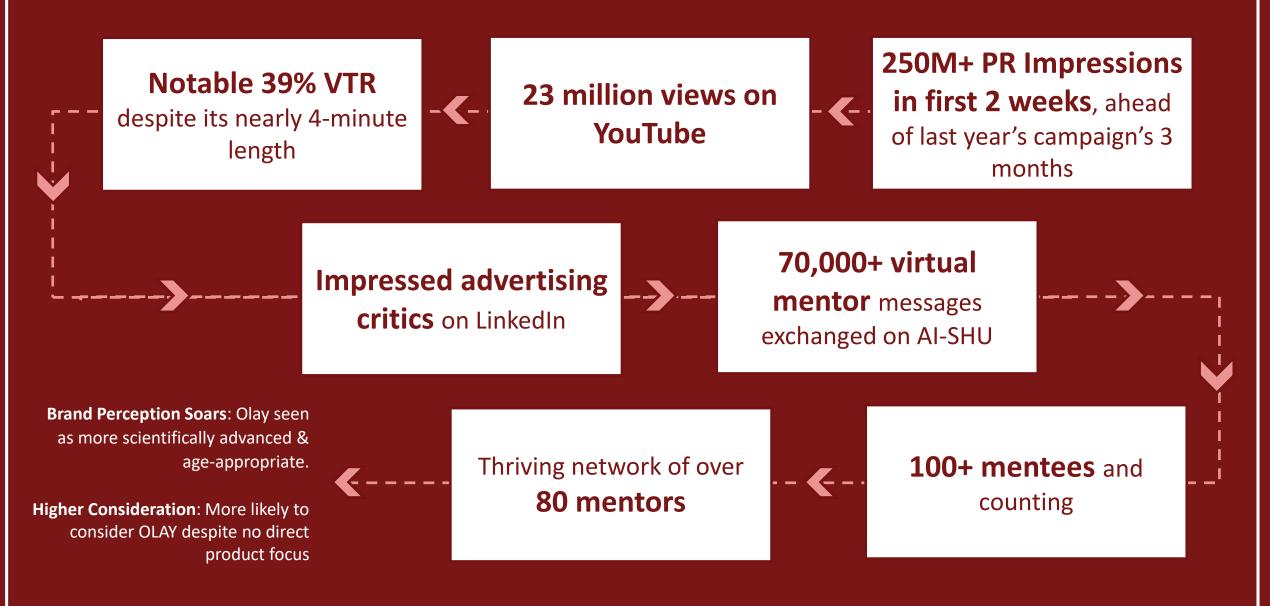
people

THE WOMXN'S CHANNEL

14% of our STEM workforce is women? The reason is a lack of ntorship. @olayindia introd mgirlaishu - a virtual STEM entor powered by the collective isdom of Indian Women in STEM #STEMTheGap. Now advice and mentorship is just a few clicks away for all the amazing women who are o their way to greatness!



## RESULTS



# Thank you