

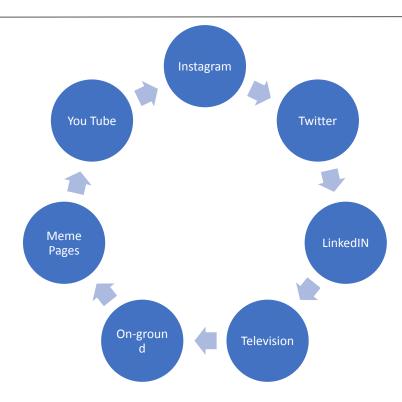


Entry Details

Idea: Harp on the cricket fever during the men's ICC cricket world cup 2023 to generate brand awareness and leads

Objective: To make Do It Tibara the unofficial anthem of men's ICC cricket world cup 2023 by doing **Ambush Marketing** on social media

Execution: Multi platform influencer amplification campaign to convey the brand message with the help of influencers across multiple categories, genres and platform



Platforms Covered



Campaign Background

Cricket is a religion in India, and the world-cup, its Mecca.

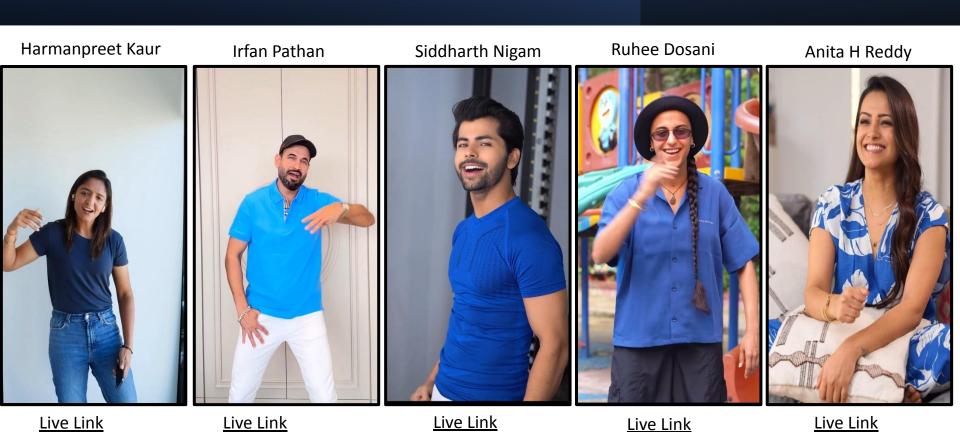
After being crowned the champions in 1983 and 2011, 1.4 Billion Indians were waiting to bring the cup home for the third time, <Tibara>

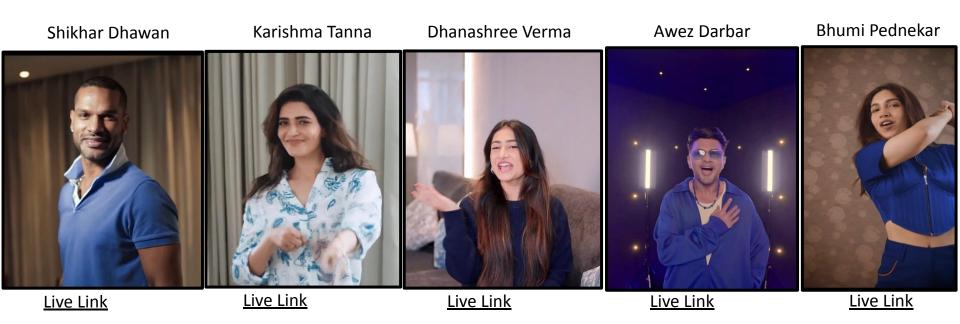
We wanted to create a **brand message of "cheer for team India"** and wanted it to resonate with the audience as they support the men in blue, and so an **unofficial anthem - Let's #DoltTibara**, was born.

But how do we reach out to a billion fans in a cluttered marketing? Of course, with one of the "largest influencer amplification" of the season for one of the biggest sporting events in the world.









Akriti Agarwal



Live Link

Kedar Jadav



<u>Live Link</u>

Sonali Bhadauria



<u>Live Link</u>

Ruturaj Gaikwad

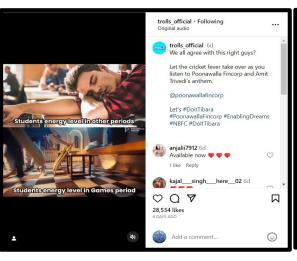


Live Link

Instagram - Views

Name	Followers	Video Link	Live Date	Views
Shikhar Dhawan	15000000	https://www.instagram.com/reel/Cykdsh8yus3/	19-10-2023	2800000
Dhanashree Verma	5800000	https://www.instagram.com/reel/CykferfovhO/	19-10-2023	3200000
Karishma Tanna	7600000	https://www.instagram.com/reel/CykfF2-PyBN/	19-10-2023	371000
Awez Darbar	30500000	https://www.instagram.com/reel/CykoQ30IFF1/	19-10-2023	3200000
Anita H Reddy	7500000	https://www.instagram.com/reel/CynFbtJt5cg/	20-10-2023	354000
Bhumi Pednekar	9200000	https://www.instagram.com/reel/CynEj5yo3Jj/	20-10-2023	284000
Siddharth Nigam	11500000	https://www.instagram.com/reel/CynFUrMo48i/	20-10-2023	802000
Ruhee Dosani	2200000	https://www.instagram.com/reel/CytOoKuyFOr/	22-10-2023	258000
Irfan Pathan	4600000	https://www.instagram.com/reel/Cy8TUzRPcie/	29-10-2023	1300000
Harmanpreet Kaur	2000000	https://www.instagram.com/p/Czp_XvuvOow/	15-11-2023	372000
Ruturaj Gaikwad	2856325	https://www.instagram.com/p/Cys5Yv_Pt/	22-10-2023	1073518
Kedhar Jadhav	1461429	https://www.instagram.com/p/CzqVXelrP_F/	15-11-2023	346579
Sonali Bhadauria	962306	https://www.instagram.com/p/Czqh2viPkc4/	15-11-2023	259880
Akriti Agarwal	3216,\247	https://www.instagram.com/p/CzxzclTP6y6/	18-11-2023	465999

Meme and PR











Virender Sehwag

Profile Link: https://x.com/virendersehwag

Followers: 23,343,442

Post Insights

Reposts : 421 Quotes : 4

Likes : 2,330

Bookmarks: 12 Comment: 37

Total Engagement : 2,804

Engagement% (Basis Followers): 0.01% Engagement% (Basis Impression): 0.41%

Impression: 678,000 Impression%: 2.90%



Post Link: https://x.com/virendersehwag/status/1716001326415696333

DHONIsm

Profile Link: https://x.com/DHONlism

Followers: 1,154,520

Post Insights

Reposts: 324

Quotes: 2

Likes : 370

Bookmarks: 2 Comment: NA

Total Engagement: 698

Engagement% (Basis Followers) : 0.06%

Engagement% (Basis Impression): 0.14%

Impression : 496,500 Impression% : 43.00%



Post Link: https://x.com/DHONIism/status/1716004635918410052

Apoorv Sood

Profile Link: https://x.com/Trendulkar

Followers: 1,288,556

Post Insights

Reposts: 240

Quotes: 2 Likes: 376

Bookmarks : 3

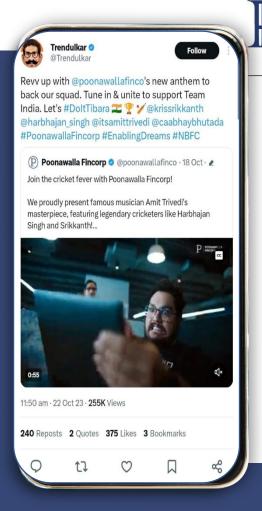
Comment: 13

Total Engagement : 634

Engagement% (Basis Followers) : 0.05%

Engagement% (Basis Impression): 0.25%

Impression: 255,200 Impression%: 19.81%



Post Link: https://x.com/Trendulkar/status/1715976448706793849

Rajdeep Sardesai

Profile Link: https://x.com/sardesairajdeep

Followers: 8,926,769

Post Insights

Reposts: 206

Quotes: 3

Likes : 385

Bookmarks: 6 Comment: 24

Total Engagement: 624

Engagement% (Basis Followers) : 0.01%

Engagement% (Basis Impression): 0.13%

Impression: 481,200 Impression%: 5.39%



Post Link: https://x.com/sardesairajdeep/status/1715994208878624788

Abhishek Asthana

Profile Link: https://x.com/GabbbarSingh

Followers: 1,463,528

Post Insights

Reposts: 205

Quotes: 2 Likes: 299

Bookmarks: 8 Comment: 21

Total Engagement: 535

Engagement% (Basis Followers): 0.04% Engagement% (Basis Impression): 0.14%

Impression : 384,100 Impression% : 26.24%



Follow

Good peppy World Cup anthem @poonawallafinco.
Didn't know Tibara as a word was as mainstream. We used it often though. Use Both Bhajji & Srikanth in fine form. #PoonawallaFincorp #DoltTibara Let's make this World Cup unforgettable! @caabhaybhutada

P Poonawalla Fincorp @ @poonawallafinco · 18 Oct · 🖋

Join the cricket fever with Poonawalla Fincorp!

We proudly present famous musician Amit Trivedi's masterpiece, featuring legendary cricketers like Harbhajan Singh and Srikkanth!...



12:46 pm · 22 Oct 23 · 384K Views

Q05 Reposts 2 Quotes 299 Likes 8 Bookmarks

Harsha Bhogle

Profile Link: https://x.com/bhogleharsha

Followers: 9,065,439

Post Insights

Reposts: 168

Quotes: 2 Likes: 605

Bookmarks : 7

Comment: 18

Total Engagement : 800

Engagement% (Basis Followers) : 0.01% Engagement% (Basis Impression) : 0.14%

Impression : 573,000 Impression% : 6.32%



Post Link: https://x.com/bhogleharsha/status/1715978170250506637

Aakash Chopra

Profile Link: https://x.com/cricketaakash

Followers: 4,215,655

Post Insights

Reposts: 158

Quotes: 2 Likes: 352

Bookmarks: 2 Comment: 19

Total Engagement : 533

Engagement% (Basis Followers): 0.01% Engagement% (Basis Impression): 0.15%

Impression: 362,700 Impression%: 8.60%



Follow

With the pulse of @poonawallafinco's anthem let's paint the world blue and cheer for Team India in the World Cup! Ferry boundary, every wicket, we're with you! Both @KrisSrikkanth @harbhajan_singh's energy is unmatched. @itsamittrivedi @CAAbhayBhutada #PoonawallaFincorp #EnablingDreams #NBFC #DoltTibara #ad

Poonawalla Fincorp @ @poonawallafinco · 18 Oct · &

Join the cricket fever with Poonawalla Fincorp!

We proudly present famous musician Amit Trivedi's masterpiece, featuring legendary cricketers like Harbhajan Singh and Srikkanth!...



12:32 pm · 22 Oct 23 · 362K Views

158 Reposts 2 Quotes 351 Likes 2 Bookmarks

Kedar Jadhav

Profile Link: https://x.com/JadhavKedar

Followers: 763,322

Post Insights

Reposts: 100

Quotes: 0 Likes: 110

Bookmarks : 1

Comment : 1

Total Engagement : 212

Engagement% (Basis Followers) : 0.03%

Engagement% (Basis Impression): 0.14%

Impression: 146,800 Impression%: 19.23%



Post Link: https://x.com/JadhavKedar/status/1716107208876769567

Circle Of Cricket

Profile Link: https://x.com/circleofcricket

Followers: 165,232

Post Insights

Reposts: 44
Quotes: 2

Likes : 48

Bookmarks: 1 Comment: NA

Total Engagement : 95

Engagement% (Basis Followers): 0.06% Engagement% (Basis Impression): 0.16%

Impression: 58,900 Impression%: 35.65%



Post Link: https://x.com/circleofcricket/status/1716075361421722005

Rahul Prajapati

Profile Link: https://x.com/RahulReply

Followers: 51,285

Post Insights

Reposts: 31 Quotes: 2 Likes: 34

Bookmarks : 1 Comment : NA

Total Engagement : 68

Engagement% (Basis Followers): 0.13% Engagement% (Basis Impression): 0.34%

Impression: 19,900 Impression%: 38.80%



Post Link: https://x.com/RahulReply/status/1716078709202178495

Saravanan Hari

Profile Link: https://x.com/CricSuperFan

Followers: 57,276

Post Insights

Reposts: 30

Quotes: 2 Likes: 42

Bookmarks: 1 Comment: NA

Total Engagement : 75

Engagement% (Basis Followers) : 0.13%

Engagement% (Basis Impression): 0.37%

Impression: 20,500 Impression%: 35.79%



Post Link: https://x.com/cricsuperfan/status/1716076026059710608

Nikhil Popat

Profile Link: https://x.com/CricCrazyNIKS

Followers: 78,510

Post Insights

Reposts: 30

Quotes: NA

Likes: 35

Bookmarks: 1 Comment: 1

Total Engagement: 67

Engagement% (Basis Followers) : 0.09%

Engagement% (Basis Impression): 0.25%

Impression: 26,700 Impression%: 34.01%



It's game time, and we're all feeling the adrenaline rush! The Cricket Fever is gripping us all, and @poonawallafinco's anthem is cool..

@CAAbhayBhutada #PoonawallaFincorp
#EnablingDreams #NBFC #DoltTibara #INDvsNZ

Poonawalla Fincorp @ @poonawallafinco · 18 Oct · @

Join the cricket fever with Poonawalla Fincorp!

We proudly present famous musician Amit Trivedi's masterpiece, featuring legendary cricketers like Harbhajan Singh and Srikkanth!...



7:02 pm · 22 Oct 23 · 26.7K Views

30 Reposts 35 Likes 1 Bookmark

Post Link: https://x.com/CricCrazyNIKS/status/1716085162549940434



LinkedIN

Creators

Radhika Bajoria in • 2nd



I've enjoyed my share of cricket anthems, whether it's for short format cricket or

It's got just the right beats and perfectly captures the excitement of us Indians for

I can't help but groove to the rhythm even before the matches kick off. After all.

But what really stands out is how Poonawalla Fincorp seamlessly integrated their

This song serves as a reminder that the cricket fever is alive and well, and some

And, oh, let's not forget the "Do It Tibara" spirit – we're aiming for a third win this

brand into the anthem. Did you catch that logo on the T-shirt?

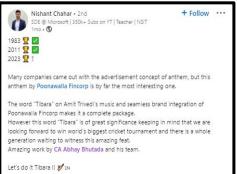
things, like our passion for the game, only get stronger with time.

But let me tell you, this year's anthem by Poonawalla Fincorp tops them all.

the grandest cricket tournament on the planet.

this year's cricket league.

Amit Trivedi's music is pure magic.



#DoltTibara #PoonawallaFincorp #EnablingDreams #collab

Live Link

+ Follow ···

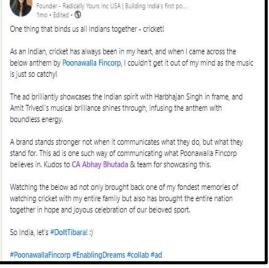


It's always good to see campaigns where brands aren't hellbent on making it all

#DoltTibara #PoonawallaFincorp #EnablingDreams #collab

come out really well.

about their product! Great stuff CA Abhay Bhutada



+ Follow ***

Live Link

Live Link

I'm eagerly looking forward to the matches! Kudos to CA Abhay Bhutada and his team for showing this A

#DolfTibara #PoonawallaFincorn #EnablingDreams #TeamIndia #collab

Live Link



Television, On-ground, Spotify and Twitter Trending



Played during Navratri



Do It Tibara

P POONAWALLA FINCORP

HEADLINES AT THIS HOUR

REPUBLIC.

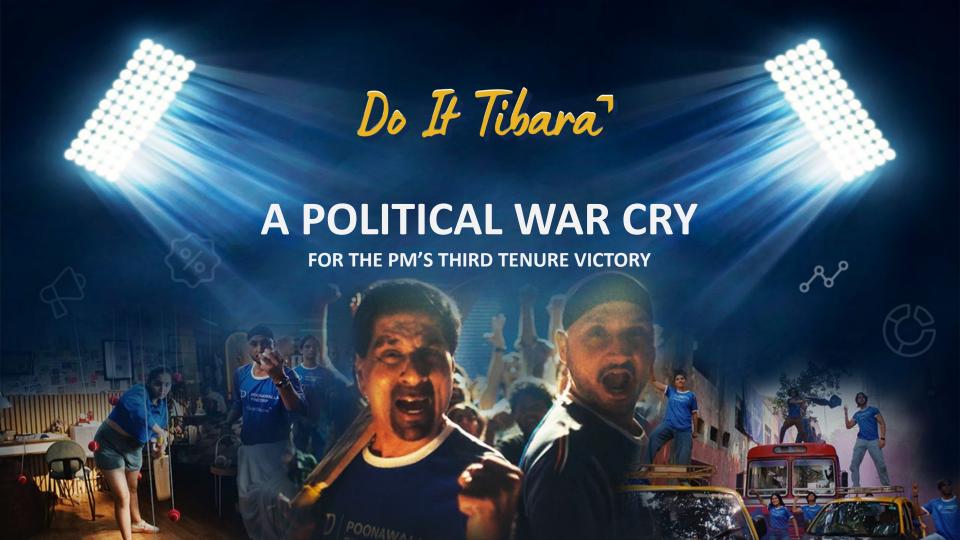
OSSS PM LIVE

Played by Republic, mentioned by Arnab Goswami



Spotify

Commentary Mention during WC







Humm Tibara and watch the magic unfold - Team India's World Cup success & the future triumph for PM Modil A dual-purpose hit by @poonawallafinco & @caabhaybhutada #PoltTibara

P Poonawalla Fincorp @ @poonawallafinco · Nov 18

The stage is set, India is just one match away from winning the cup for the 3rd time. Let's celebrate the spirit of cricket and support our team with this cricket anthem of the year.

Good luck India, let's #DoltTibara ...

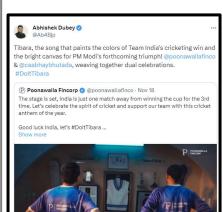


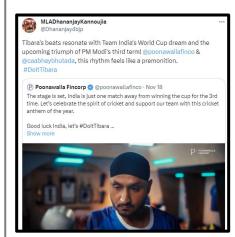


Singing Tibara, envisioning Team India's World Cup glory and PM Modi's

Vikas Singh

@INDVikasS

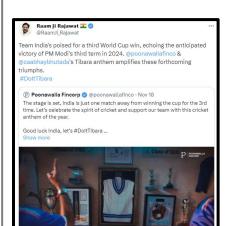


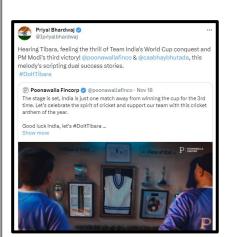
















Rohit Gangwal 🍱 🤣 @rohitgangwalind

Hearing Tibara, feeling the thrill of Team India's World Cup conquest and PM Modi's third victory! @poonawallafinco & @caabhaybhutada, this melody's scripting dual success stories.

#DoltTibara

P Poonawalla Fincorp @ @poonawallafinco · Nov 18

The stage is set, India is just one match away from winning the cup for the 3rd time. Let's celebrate the spirit of cricket and support our team with this cricket anthem of the year.

Good luck India, let's #DoltTibara ... Show more







Manindra Shukla

@i_manindra

Tibara, the anthem that hums victory tunes for Team India's World Cup triumph and PM Modi's forthcoming political win. Cheers to @poonawallafinco & @caabhaybhutada for this dual-celebratory melody!

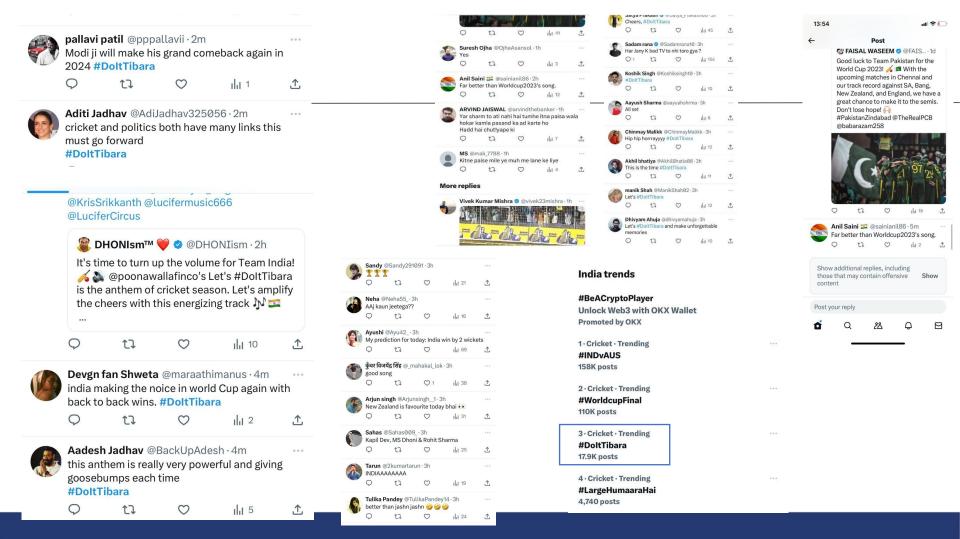
#DoItTibara

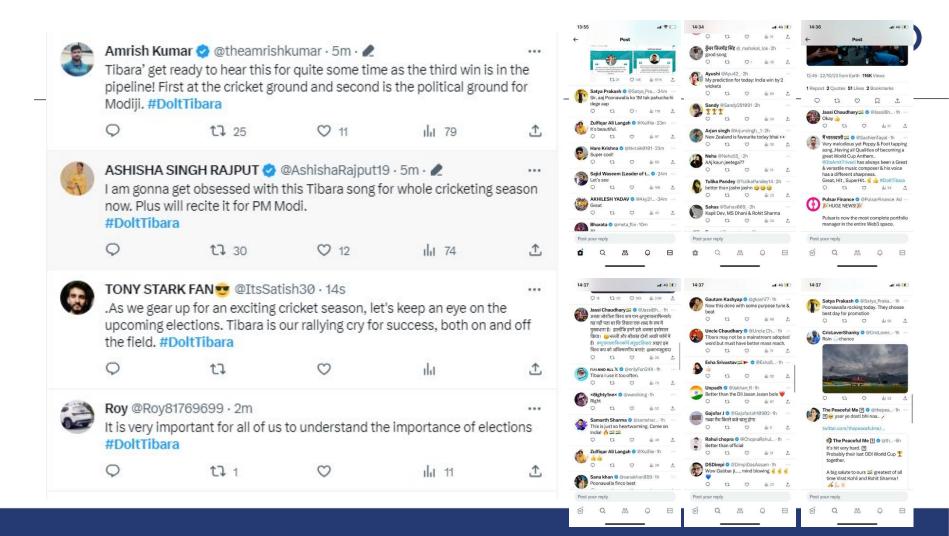
P Poonawalla Fincorp @ @poonawallafinco · Nov 18

The stage is set, India is just one match away from winning the cup for the 3rd time. Let's celebrate the spirit of cricket and support our team with this cricket anthem of the year.

Good luck India, let's #DoltTibara ... Show more











Impact On Business

Product: Instant Personal Loan

Duration

1 Sep - 30 Sep

17 Oct - 19 Nov

Total Leads

73,107

128,963

Total Disbursal

460,466,223 🔺 826,873,449

Disbursal Increase



Lead Increase



Sentiment Analysis

Poonawalla Fincorp



Growth Percentage

82.60%



Video Quality Analysis

View Duration

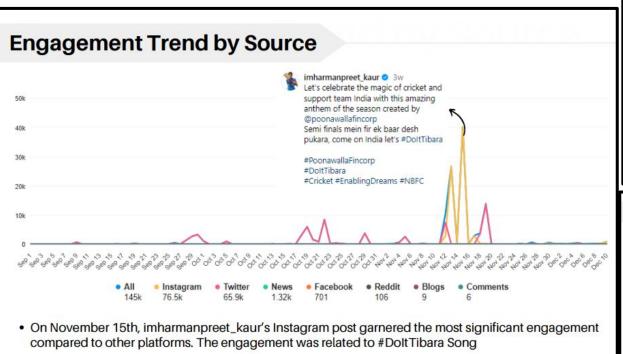
Pct. Viewed



1:27 / 1:53

% 77.2%



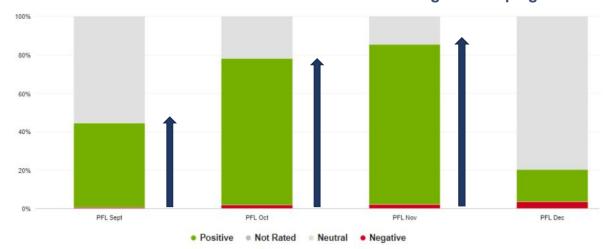


Mentions / Engagement Total Engagement Twitter News Instagram Facebook Blogs Reddit Forums Comments Pinterest . Total mentions increased by 616% compared to the previous period Twitter received the most number of mentions followed by News and Instagram · Average daily mentions were close to 241 per day Total engagement was 145k with a daily average of 1.43k **Most Engaged Content Most Engaged Content** PFL - Nov PFL - Oct Instagram | Nov 15 - 2:51 PM season created by our guys. You also get ready Join the cricket fever with [QT] QT @poonawallafinco: poonawallafincorp Semi finals with this catchy tune and cheer Poonawalla Fincorp! We proudly Batting karte wagt toh gaane gaaya karta tha but 1 ghante se mein fir ek baar desh pukara, for Team India. Let's present famous musician Amit come on India let's #DoltTibara #DoltTibaral #poonawallafincorp Trivedi's masterpiece, featuring @poonawallafinco ka cricket #poonawallafincorp #DoltTibara #EnablingDreams #NBFC anthem zubaan par chadha hua Ø 1.78k □ 3k ⊕ 1.82M © 23.5M = 2.8k ⊕ 676k kedariadhavofficial has Brand Post · Virender Sehwag is a Indian · imharmannreet kaur has Cricket with 23,6M followers 2M followers and is the 1.04M followers is an Indian captain of the India women's cricketer who plays currently for Maharashtra, and Boyal national cricket team Challengers Bangalore · Twitter attracted the highest engagement, · Instagram garnered the most significant particularly for Amit Trivedi's masterpiece, engagement compared to other platforms. The Tibara Song for World Cup 2023 engagement was related to #DoltTibara Song



Sentiment Source





harbhajan singh poonawalla fincorp
india's team india
srikkanth india
poonawalla
tibara modi amit trivedi blue nbfc

- Product Person Organization Location
- People, places, products, or organizations that appear most frequently
- "India" dominates with 8,586 occurrences, often used generically in news/articles where Poonawalla is mentioned

energizing track amazing job mainstream cricket team trophy home up the volume stage match cup home feat dance emotions anthem style masterpiece song

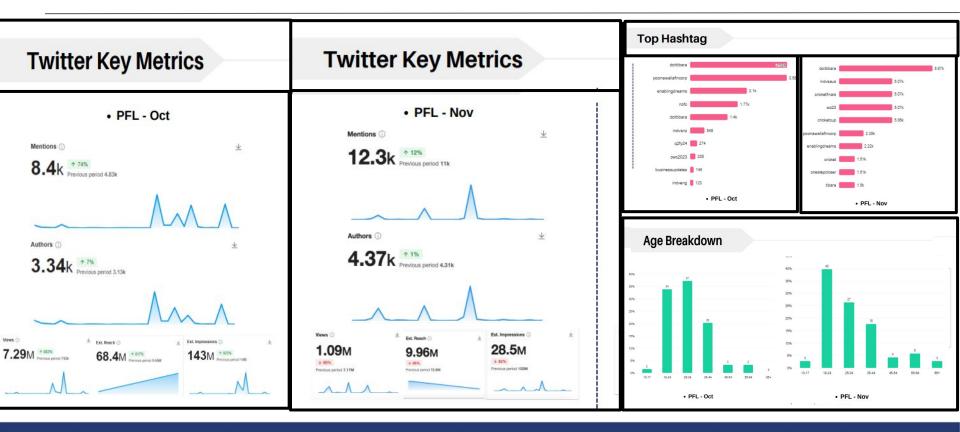
cheer cricket fever squad

big match dream legendary cricketers

cheers new anthem anthem of cricket season

few cheer upcoming elections fine form energy









Thank You!