

Spreading Generosity Every Diwali



Since the pandemic, Cadbury Celebrations' message to its consumers has seen an evolution as the brand now encourages everyone to spread joy, generosity and kindness, while giving hope to those around them. And now, India waits for Cadbury Celebration's next ad for the festive season.

How has this happened?

2021

#NotJustACadburyAd

2022

#ShopForShopless

2023

#ThisAdIsMyStore









How Cadbury Celebrations continued to spread generosity for Diwali:

The Strategy

2021



#NotJustACadburyAd

- Cadbury Celebrations partnered with Shah Rukh Khan to create an ad powered by AI which could be used by anyone— thereby encouraging audiences to support their local stores during Diwali.
- The Al-powered, hyper-personalised ads featured more than 2,000 grocery, retail, consumer electronics, home décor, clothing, furniture and jewellery stores across the country.
- A total of 130,000 ads were created featuring 2,000 stores which gained 94 million views across YouTube and Facebook.

#ShopForShopless

2022

- Cadbury Celebrations helped make
 Diwali sweeter for street hawkers by
 empowering them.
 #ShopsForShopless is a campaign
 that aims to support street hawkers
 who have no permanent stores by
 creating virtual stores for them.
- The brand created a tech platform which connected and allowed customers to spotlight their favourite vendors/ hawkers.

2023

#ThisAdIsMyStore

- With #ThisAdIsMyStore, Cadbury
 Celebrations gave talented
 homepreneurs the platform to shine
 by turning every Cadbury ad across
 all formats including billboards,
 digital outdoors, mobile outdoors,
 online, print, and TV into a shoutout
 for their business aka ghar ki dukaan.
- Each ad featured a unique QR code that redirects users to their local homepreneur's WhatsApp for Business chat, where they can discover and shop for homemade items.



What the coverage looked like.

2021

#NotJustACadburyAd

Cadbury Celebrations reinvents 'NotJustACadburyAd' with SRK, wins hearts for promoting local businesses

The campaign executed by Ogilvy and Wavemaker blends Shah Rukh Khan's star image using AI to create customised ads for local shops













Cadbury's reinvented 'NotJustACadburyAd' campaign for this Diwali featuring actor Shah Rukh Khan, is coming accolades from nations and advertisers alike for taking up the ca **BEST MEDIA INFO** businesses that took a severe hit du

2022

#ShopForShopless

This Diwali, Cadbury Celebrations gifts permanent virtual store to hawkers

Cadbury Celebrations has launched #ShopsForShopless campaign to support hawkers in setting up their shops through a simple scan of a QR code.













As the country gears up to celebrate Diwali, Cadbury Celebrations has rolled out #ShopsForShopless campaign. It celebrates the power of communities coming together through technology-enabled solutions.

The campaign aims to support and empower the street hawkers who don't own permanent stores.

The brand is leveraging QR code technology through which users can scan a Cadbury Celebrations pack to identify nearby hawkers and the products sold by them. It captures the insight that hawkers and operators don't have a store. They keep moving ar ET RRAND EOUITY.com and other challenges.

2023

#ThisAdIsMyStore

Cadbury Celebrations rolls out its Diwali campaign #ThisAdIsMyStore

The campaign is built around channeling prosperity towards smaller home-based businesses selling varied seasonal Diwali items

Written by BrandWagon Online October 18, 2023 18:45 IST











The campaign was executed with the help of tech partner Delta X and production partner EarthSky Pictures

Cadbury Celebrations has launched its latest campaign #ThisAdIsMyStore ahead of Diwali. As per the company, the pan-India campaign puts the spotlight on thousands of small business owners, giving them the visibility FINANCIAL EXPRESS they need to have a bumper Diwali



How spreading generosity has aided Cadbury Celebrations Business objectives.

2021

2022

2023

#NotJustACadburyAd

#ShopForShopless

#ThisAdIsMyStore



The campaign has been recognised internationally, & has won a prestigious **Cannes Lion Grand Prix** award



An approximate growth of 20% in business compared to Diwali 2021. **Over 3,500 hawkers** joined the initiative, and virtual shops opened across **10 key cities**.



25000 digital stores opened for women entrepreneurs



1.3 lakh stores created their own version of the ad and promoting it on their own social media. The campaign trended on twitter with 11000+ mentions during Diwali,



Around **3.2 million unique scans** led visitors to our platform, there were **almost 1 lakh unique visitor registrations** and **over 60%** visitors discovered and connected with hawkers around them.



The campaign was covered by leading A&M media including ET BrandEquity, Exchange4media & Campaign India, yielding a total MEI value of INR 16 Lakhs



33 Mn packs (highest seen ever) were sold with a 30% growth in revenue. the campaign saw a total MEI value of over INR 1 cr.



The narrative was covered by key publications such as CNBC Storyboard, ET Now, ET Brand Equity, etc., yielding MEI value of INR 1.07 cr.