Monthly Real Estate Monitor May 2015

## 

## Market Highlights



### **OFFICE INDEX**

*Office space rents* increased in Bangalore, Mumbai Hyderabad and Pune





#### **RETAIL INDEX**

Retail space rents increased in Hyderabad and Kolkata

#### **RESIDENTIAL INDEX**

Residential demand remained stagnant across all cities

**APRIL 2015** 



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### The Best of Times for Commercial Property Investment

In India, real estate has traditionally been considered a favourable investment option. However, over the last few years, the realty market's momentum has even reversed in some parts of the country. Poor economic growth coupled with high property prices have made people more sceptical. And while, piling inventory and escalating prices led to decrease in demand, there looms several factors that currently make commercial real estate investment a safer bet: Weakening Residential Rationale

Escalating residential property prices, low appreciation levels and increasing risk attached to investing in residential properties have all contributed towards a weakened confidence in this asset class, which was otherwise, the most preferred one for investors and end-users.

#### Office Spaces Firm Up

Given the oversupply in commercial real estate, prices are currently relatively low as compared to prices of residential real estate. Also, this segment holds scope for both capital appreciation and regular income through monthly rentals.

#### REITs - A Game-Changer

REITs are expected to be opened up shortly by the government. Not surprisingly, this model has found favour across the board and several owners of income-generating properties are now considering setting up REITs.

#### There are other factors including:

- The Impact of 'Achhe Din'
- The Start-Up Boom
- The Price is Right
- Better Returns

**In Short:** Today, investing in commercial properties has emerged as the more prudent route, especially for those who have enough equity for the down payment. The positive monthly returns promise a regular cash flow, so the investor is not dependent solely on appreciation to generate a profit.

Anuj Puri, Chairman & Country Head, JLL India

For further reading please refer to following link:

http://www.joneslanglasalleblog.com/realestatecompass/real-estate/2015/04/best-time-forcommercial-property-investment/



Global ratings agency Moody's Investors Service revised India's sovereign rating outlook from 'stable' to 'positive', citing recent reform measures by the central government in April. However, it had retained the credit rating at the existing level at 'Baa3', a notch above the junk grade. Pitching for ease of doing business and a stable tax regime to attract investment to India, it said it would consider a rating upgrade after 12-18 months depending on consistent improvement in inflation, fiscal deficit and other economic parameters.

Market Sentiment	Investment sentiments improving
Deal of the month	Flipkart has completed India's single largest office space leasing deal so far, signing up for a 2 million sq ft custom built office campus in Bangalore

### Think About it!!

In a recently released circular, the Reserve Bank of India (RBI) has added Hong Kong and Macau to the list of the countries whose citizens need to take prior permission of RBI before acquiring or transferring immovable property in India.

#### Green Wall



West Bengal government has decided to install rooftop solar panels in as many government buildings as possible across the state so that at least one fourth of the total power demand of these buildings can be met through the alternative route.

Legend: Market Sentiment

Favourable Neutral



#### Next

#### Office Retail Residential Cities Rental Rental Capital Value Value values .Col Sch. AHMEDABAD DELHI 20 🖕 DELHI MUMBAI PUNE 7 BANGALORE 20 **KOLKATA** AHMEDABAD 20 CHENNAI PUNE MUMBAI 👆 HYDERABAD HYDERABAD Q KOLKATA CHENNAL ò Legend BANGALORE Growing Stabilise Stagnate Falling

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Research Dynamics 2015 Pulse reports from JLL are frequent updates on real estate market dynamics.

www.joneslanglasalle.co.in

Weather Map



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### Ahmedabad

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	OFFICE	Ahmedabad office market continued showing traction during the month. Select companies from Software and manufacturing industries executed the	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		transactions. Notable transaction	Prahlad Nagar	35–50	6,000–7,000
Demand	Vacancy	activities helped vacancy levels to	S G Highway	35–50	6,000–7,000
		come down marginally. Major transaction	Ashram Road	32–42	5,500–6,500
RV	CV	Oracle at GIFT One	Navarangpura	32–44	5,500–6,500
	<b>(</b>		Koba	22–35	4,000–5,000
	RETAIL	Retail malls in Ahmedabad witnessed tepid transaction activity in the month of April. Select fashion brands & QSR preferred spaces on high streets to increases the footprints.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
			CG Road	100–125	16,000–18,000
Demand	Demand Vacancy		SG Highway	80–110	11,000–13,000
			Ashram Road	110–130	14,000–16,000
4 8			Chandkheda	60–80	9,000–12,000
			Koba	50–70	8,000–10,000
RESIDENTIAL		There are good numbers of residential project that has been launched in last couple of months. New Launches: • Maple Tree at Drive in Road	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches	Binori Grandeur at Ambli Road	Naroda	4,000–6,000	2,200–2,500
		Binori Mable at Prahladnagar	Gota	5,000-8,000	2,500–2,800
RV	CV		Navrangpura	15,000–20,000	6,000–7,000
			SG Highway	10,000–15,000	5,500–7,500
<b>D</b> 1. (3			Satellite	12,000–15,000	4,000–6,000
Policy/Infrastructure			Couth Donal	0.000 10.000	2 000 4 000

### **Policy/ Infrastructure**

The 'Financial Assistance to Industrial Park' (FAIP) scheme has been declared recently under the new industrial policy and it promotes JVs with farmers to develop industrial parks ranging from 20 to 100 hectares.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)

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### Bangalore

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	OFFICE	Leasing activity remained strong with IT and BFSI firms leased space in April.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		Major transactions:	CBD	80–130	10,000-22,000
Demand	Vacancy	Cadence Software and ABI at	Old Airport Road	60–75	7,000–12,000
		<ul> <li>Outer Ring Road</li> <li>Axis Bank at Whitefield</li> </ul>	Outer Ring Road (Eastern)	48–60	5,500–7,500
RV	CV	Apple at Vittal Mallya Road	Old Madras Road	45–65	5,000–7,000
			Electronic City	27–32	2,800-3,500
	RETAIL	Retail leasing remained weak over the month. There were no major leases	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		signed during April	Koramangala	90–160	9,000–18,000
Demand	Vacancy		Indiranagar	90–180	12,000–18,000
			New BEL Road	60–80	6,000–12,000
RV	CV		Commercial Street	175–250	16,000–20,000
			Jayanagar	100–170	8,000–18,000
RESIDENTIAL		Launches remained focused mostly in the east and south east parts of Bangalore. Key Launches: • Anish Common wealth by Anish	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Demand	Launches	Projects at Whitefield	Old Madras Road	15,000–25,000	5,000-7,000
		<ul> <li>Ahad Euphoria at Sarjapur Road by Ahad Builders</li> </ul>	Indiranagar	25,000–35,000	10,000–25,000
RV	CV		Bellary Road	12,000–18,000	4,500–11,000
			Hosur Road	10,000–14,000	4,000–6,000
<b>D</b> 1. /		· ·	Whitefield	18,000–25,000	5,000–9,000
Policy/ Infrastructure			Tumkur Road	8,000–12,000	3,600–5,000

The Government of Karnataka has decided to spend INR 35 billion to improve the infrastructure in Bangalore city. The government plans to widen roads and construction of multilevel parking. In addition to this elevated corridors from Silk board to Hebbal and other two corridors along east-west and three flyovers are planned to be developed.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)

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Mysore Road

Fallir

4,200-6,500

3,500-5,000

10,000-17,000

8,000-10,000

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## Chennai

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OF	FICE	Chennai witnessed improved leasing activity in April. The activity was upbeat particularly in Guindy and Ambattur	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
	,	Major transactions:	Mount Road	60–85	9,000–15,000
Demand V	/acancy	<ul> <li>BNP Paribas and Bot VFX - Jhawar Dungar at Guindy</li> </ul>	RK Salai	65–85	10,000–15,000
		<ul> <li>FIS - New Space at Ambattur</li> </ul>	Pre-toll OMR	40–70	5,000-6,500
RV	CV		Post-toll OMR	25–35	3,500-5,000
· •			Guindy	45–65	6,500–9,000
RE	TAIL	Leasing activity improved in April. Retailers were very cautious about the location of their stores and were leasing in conventional markets. Major transactions:	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
			T. Nagar	120–180	12,000–15,000
Demand V	/acancy	Kalyan Jewellers at T Nagar	Nungambakkam	130–150	13,000–16,000
		<ul> <li>McDonald's in the newly opened Forum Mall at Vadapalani.</li> </ul>	Velachery	80–120	10,000–12,000
RV	CV		Pre-toll OMR	80–100	8,000–11,000
			Anna Nagar	120–150	11,000–13,000
		Chennai witnessed good launches in	LB Road (Adyar)	100–140	10,500–13,500
	DENTIAL	April. Key launches : • S.I.S Queenstown by S.I.S at Kayarambedu • Casa Grande by Massey's at	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
<b>(</b>		<ul><li>Royapuram</li><li>Solitude by Mantri Devlopers at</li></ul>	Adyar	20,000-30,000	18,000–22,000
RV	CV	Sholinganallur	Medavakkam	11,000–14,000	4,000-6,000
			Tambaram	8,000–15,000	4,000–6,000
			Anna Nagar	18,000–25,000	10,000–15,000
Policy/ Infr	rastruc	ture	Porur	7,000–12,000	4,200–6,200

### **Policy/Infrastructure**

Safety inspections for The Chennai Metro Rail by Commissioner of Metro Rail Safety(CMRS) has been carried out for the stretch of Koyambedu to Ashok Nagar. Safety inspections of other locations are in progress.

Sholinganallur

4,500-6,000

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## Delhi NCR

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	OFFICE	Demand continued to remain healthy with enquiries for fresh expansion- driven demand being observed more. In addition, some large space	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		requirements were active currently.	Barakhamba Road	170–400	28,000–35,000
Demand	Vacancy	Major transactions:	Jasola	110–170	17,000–21,000
		<ul> <li>Oracle in Noida</li> <li>Piramal Management and Praxis,</li> </ul>	DLF Cybercity	95–100	NA
RV	CV	both in Gurgaon	MG Road	115–140	17,000–19,000
			Golf Course Road	90–110	12,500–15,000
	RETAIL	Most activity was seen in prime malls where limited vacancy caused sluggish transaction activity.	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
		Meanwhile, leasing volumes remain muted.	South Delhi	180–330	24,000–32,000
Demand	Demand Vacancy	Major transaction:	West and North Delhi	140–230	15,000–23,000
	<b>(11)</b>	Carl Jr's in Saket-Prime South	Gurgaon–MG Road	140–270	17,500–23,000
RV	CV		Rest of Gurgaon	60–100	8,000–14,000
<b>•••</b>	<b>•</b>		Noida	130–220	14,000–25,000
		Residential markets continued to remain tepid in terms of demand volumes. Unsold inventories were taking longer to sell while secondary market transactions were also slow, resulting in price pressure.	Ghaziabad	90–150	10,500–16,000
Demand	ESIDENTIAL Launches		Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
-		New Launches:	Golf Course Road	27,000–32,000	13,000–19,000
RV	CV	<ul> <li>Saviour Myra in Ghaziabad</li> <li>M3M Marina and Godrej Icon, both</li> </ul>	Sohna Road	17,000–20,000	5,800–7,500
		in Gurgaon	Golf Course Extension Road	19,000–22,000	8,500–11,000
	Lufu a starr		Dwarka Expressway	NA	5,500–7,500
	<b>Policy/ Infrastructure</b> INR 75 billion allocated for infrastructure proejcts in Noida, Greater		Noida–Greater Noida Expressway	13,000–15,000	4,300–6,500

INR 75 billion allocated for infrastructure proejcts in Noida, Greater Noida and Yamuna Expressway.

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Noida City

12,000–14,500

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### Hyderabad

OFFICE		Most leases were focused on Hitec City followed by Gachibowli in Hyderabad. Leasing activity improved in Banjara Hills also.			
Demand	Vacancy	Major transactions: Mobility Labs, Commscope, Seanergy and PurpleTalk, all at			
RV	CV	Hitec City <ul> <li>Call Health and SM Silicon, both at Gachibowli</li> </ul>			
	RETAIL	Leasing remained weak in April. Major transactions: • Paradise at Himayat nagar			
Demand	Vacancy	<ul><li>Aurelia at Banjara Hills</li><li>Cream Stone at Gachibowli</li></ul>			
RV	CV				
RI	Esidential	Launches mostly happened in the western part of the Hyderabad and remained slow across rest of the areas.			
Demand	Launches	Major launches: • Sassy homes by Safeway Infra in Gachibowli			
RV	CV				

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Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Begumpet	45–55	4,500–6,500
Banjara Hills	50–65	4,500–8,500
Hitec City	38–47	4,000–6,200
Gachibowli	36–45	4,000–5,500
Uppal	25–35	3,000–4,000
Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)
Banjara Hills	110–140	11,000–14,000
Jubilee Hills	130–160	13,000–16,000
Secunderabad	80–110	8,000–11,000
Hitec City	110–130	11,000–13,000
Kukatpally	110–130	11,000–13,000
Dilsukhnagar	110–120	11,000–12,000
Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)
Banjara Hills	20,000–30,000	7,500–14,000
Begumpet	12,000–20,000	4,000–6,500
Kondapur	10,000–20,000	3,500–5,500
Gachibowli	10,000–18,000	3,500–4,500
Tellapur	8,000–15,000	2,800–4,200
Kukatpally	8,000–15,000	3,700–4,200
Miyapur	8,000–10,000	2,500–3,800

#### **Policy/Infrastructure**

The pre-feasibility report of the proposed 290 km long Regional Ring Road (RRR) planned by Hyderabad Metropolitan Development Plan (MDP) is being prepared. The RRR alignment has been planned to run through Toopran, Narsapur, Sangareddy, Eddumailaram, Chevella, Shahbad, Shadnagar, Daudguda, Gundelaguda, Ibrahimnagar, Malkapuram and Bibinagar .

Demand/Vacancy							
Rental	Value	(RV)		Capital	Values	((	

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### Kolkata

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	OFFICE	Transaction activities improved in the city based on small and mid sized deals taking place in PBDs. In addition, many small and medium	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)	
		queries for office space take up	Park Street	110–135	13,000–20,000	
Demand	Vacancy	remained active in the city.	Topsia	70–90	7,500–10,000	
		Major transactions: <ul> <li>Nexwell at Rajarhat</li> </ul>	Kasba	75–90	8,000–11,000	
RV	CV	Nomura at Salt Lake	Salt Lake Sector V	40–45	4,000–4,800	
<b>•••</b>			New Town and Rajarhat	32–36	3,200-4,100	
	RETAIL	Demand for retail spaces continued to remain stable on high streets. Meanwhile, pre-commitments of	Key Precincts	Rental Value (INR per sq ft per month)	Capital Value (INR per sq ft)	
		<ul> <li>space was observed in upcoming</li> <li>good malls such as Acropolis where</li> <li>lifestyle and premium retailers</li> <li>continued looking for space.</li> <li>Major transactions:</li> <li>Vodafone opened stores in</li> <li>Suburbs</li> </ul>	Elgin Road	300–350	24,000–28,000	
Demand	Vacancy		Park Street (high street)	325–375	25,000–31,000	
			Prince Anwar Shah Road	150–200	15,000–18,000	
RV	CV		Salt Lake	185–225	15,000–20,000	
			New Town and Rajarhat	60–80	6,500–8,000	
		Residential demand in the city was	Gariahat (high street)	200–250	16,000–22,000	
Demand	ESIDENTIAL Launches	stable. New launches in all segments other than the luxury segment of housing were increased during the month. New Launches	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)	Capital Value (INR per sq ft)	
		Om Skylark at Chriamore, BT Road	Alipore	50,000–70,000	15,000–22,000	
RV	CV	<ul> <li>Rameshwara Riverview at Barrackpore</li> </ul>	Prince Anwar Shah Road	20,000–35,000	7,000–14,000	
<b>(</b>	<b>(</b>	DTC Southern Heights at Joka	EM Bypass (Topsia)	15,000–25,000	6,000–10,000	
Dolica / L	nfrastruc	tuvo	Lake Town	10,000–16,000	4,000–7,500	

#### **Policy/Infrastructure**

The Nabadiganta Industrial Township Authority (NDITA) is gearing up for an alternative road for airport-bound vehicles. This 1.5 km link road, which will pass through the fisheries areas and cross Kestopur canal will help commuters avoid a couple of kilometers distance and at least three traffic signals in Salt Lake Sector V.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)

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9,000–15,000

New Town (AA- I, II & III)

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3,500-6,000

3,000-5,500

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Capital Value (INR per sq ft)

17,000-22,000 26,000-34,000 10,000–14,700

5,200-6,900

Capital Value (INR per sq ft)

22,000-32,300 12,500-20,000 10,100-18,300

7,000–12,000

Capital Value (INR per sq ft)

25,000-40,000 15,000–23,000

6.000-9,500

6,000-9,000

### Mumbai

## Rental Value

	OFFICE	Select IT/ITeS & back office tenants executed transactions. SBD North & Western Suburbs submarkets remained active. Navi Mumbai	Key Precincts	Rental Value (INR per sq ft per month)
Demand	Vacancy	recorded little rental appreciation on	Lower Parel	160–200
	vacancy	the back of notable pre commitment levels in quality under construction	BKC	240–330
		projects. Major transactions:	Andheri - Kurla Road	100–145
RV	CV	Serco Global Services in western	Goregaon-Malad	85–110
		Suburbs	Wagle Estate	50–65
	RETAIL Leasing is moderately healthy although rent remained stable during the month.		Key Precincts	Rental Value (INR per sq ft per month)
		Major transactions: <ul> <li>Just Watches in high street in</li> </ul>	Lower Parel	260–390
Demand	Vacancy	Suburbs     Suburbs     Barbeque Nation in Suburbs     Lifestyle in Suburbs	Malad	160–250
			Ghatkopar	130–220
RV	CV		Mulund	125–200
			Thane	100–185
		Mumbai residential market witnessed	Navi Mumbai	75–150
RESIDENTIAL Demand Launches		stable supply and demand during month of April. Majority of the launches were in the suburbs. New Launches: • Dosti Codename Landmark at	Key Precincts	Rental Value (INR per month for a 1,000 sq ft 2BHK apartment)
<b>(</b>		Thane	Lower Parel	60,000–1,10,000
RV	CV	<ul> <li>Gundecha Greens at Kandivali</li> <li>Satyam Harmony at Panvel</li> </ul>	Wadala	35,000–55,000
			Andheri	32,000–55,000
			Ghatkopar	30,000–45,000
Policy/ Infrastruc		<b>:ture</b>	Ghodbunder Road	12,000–25,000

#### *Policy/Infrastructure*

Northern arm of Kherwadi Flyover inaugurated in Month of April.

10,000-18,000

Kharghar

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### Pune

#### The office space demand in Pune Rental Value Capital Value rose notably during the month of April. **Key Precincts** (INR per sq ft OFFICE (INR per sq ft) per month) 5,500-8,000 BFSI and IT/ITeS companies Demand Vacancy 50-70 5,500-7,500 office buildings with large floor plates. 35–45 4,000-6,000 Major transactions: RV CV 6,500-7,500 EQ Technologies in SBD LP Sales in CBD SB Road 60-80 Rental Value Capital Value **Key Precincts** (INR per sq ft RETAIL (INR per sq ft) per month) MG Road 100–160 15,000-21,000 Vacancy Demand to tap the markets in the North and Bund Garden Road West sub-markets of Pune in another 100–150 15,000-20,000 few months, which are by far the most CV RV JM Road 100–150 15,000-20,000 promising quadrants for retail DP Road 12,000–16,000 SB Road 13,000-16,000 Demand for the residential properties Rental Value remained stable over the month. New RESIDENTIAL launches also reduced in the last few (INR per month Capital Value for a 1,000 sq ft Key Precincts months. However, few large quality (INR per sq ft) 2BHK projects are in pre-launch stage, Demand Launches apartment) including Pride Purple township at Bhavdhan. Wakad 5,000-6,500 New Launches: 4,800-6,500 RV CV • Marvel Piazza in Viman Nagar 11,000–15,000 Hadapsar 13,000–18,000

#### *Policy/ Infrastructure*

There were no infrastructure update for April.

Demand/Vacancy Rental Value (RV) / Capital Values (CV)

Moderate Inc

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Pimri-Chinchwad

8,000-12,000

8,000-15,000

4,000-5,500

4,500-6,000

#### About JLL

Jones Lang LaSalle (NYSE:JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual revenue of \$4 billion, JLL operates in 70 countries from more than 1,000 locations worldwide. On behalf of its clients, the firm provides management and real estate outsourcing services to a property portfolio of 3.0 billion square feet. Its investment management business, LaSalle Investment Management, has \$47.6 billion of real estate assets under management.

JLL has over 50 years of experience in Asia Pacific, with over 27,500 employees operating in 80 offices in 15 countries across the region. The firm was named 'Best Property Consultancy' in three Asia Pacific countries at the International Property Awards Asia Pacific 2013, and won nine Asia Pacific Awards in the Euromoney Real Estate Awards 2013.

For further information, please visit our website, www.jll.com

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Research Dynamics 2015 Pulse reports from JLL are frequent updates on real estate market dynamics.

